

CCTV INCENDIO INTRUSIÓN IP

Totally Different!

 **HOMMAX
SISTEMAS**

Since 1980

2.620.000 VOLUMETRICS

94.000 MONITORS



OUR BUSINESS

Our more than 30 years of non-stop activity have contributed to make the world a little safer. We have achieved to introduce our broad product portfolio in all areas of society including banks, prisons, airports, police stations, retail, residential and so on.



HOMMAX SISTEMAS shareholding linked to FERMAX ELECTRÓNICA, is since its creation in 1980, a leader company for distribution of electronic security products and applications such as CCTV, FIRE, INTRUSION.

500.000 CAMERAS

93.000 DVR

10% TURNOVER EXPORT

The background is a collage of images related to technology and manufacturing. On the left, there's a close-up of a camera lens with a silver ring labeled 'TBK'. Above it, a person's hand is visible, holding a colorful, multi-stranded fiber optic cable. The text 'Totally Different' is partially visible in the upper left. On the right, there's a close-up of a green printed circuit board (PCB) with various electronic components. A prominent chip is labeled 'FBGSM120 2.00 T00'. The entire scene is framed by a thick, olive-green border.

**Technology is
giving a boost to
our growth.**

We are focused in reengineering as the basis of our relationships with manufacturers , so that we can guarantee that they develop perfect products for our customers.

All our sales actions are backed up by the deep technical knowledge of our company.

Our sales people, all of them with technical training and big experience, convert the questions raised by our customers into feasible and profitable solutions.



One of our goals is to identify trends and requirements from the Security Market.

We find those that will be the “Key Products” in the market, due to their technology and innovation, and include them in our company’s catalogue in order to offer them to our customers.



PEOPLE

At HOMMAX, good relationships take priority, we don't see a better way to do good and long-term businesses with customers and providers, for that reason we invest in training of our employees. **Our challenge** ... to receive customers' acknowledge. Thanks to our commitment with quality we have achieved that **98,67%**^(*) of the surveyed customers consider us Good or Excellent.



EXCELLENT EXECUTION

To execute with excellence, from Administration Area, responsible of capital and correct costs' management.

Dun&Bradstreet, in its 2008 edition of "Prestige Rating Book" of the 25.000 best companies of the country, grants **HOMMAX SISTEMAS with a credit rating of 2A1, one of the best of our size and market, thanks to our prestige and credit in international markets.**

PROFITABLE GROWTH

To grow in a profitable way, through our competitive advantages, with the aim of providing more value with our assets and to develop new business opportunities.

**Share Capital deed
600.000€**

Average turnover over
15.000.000€ (07/10)

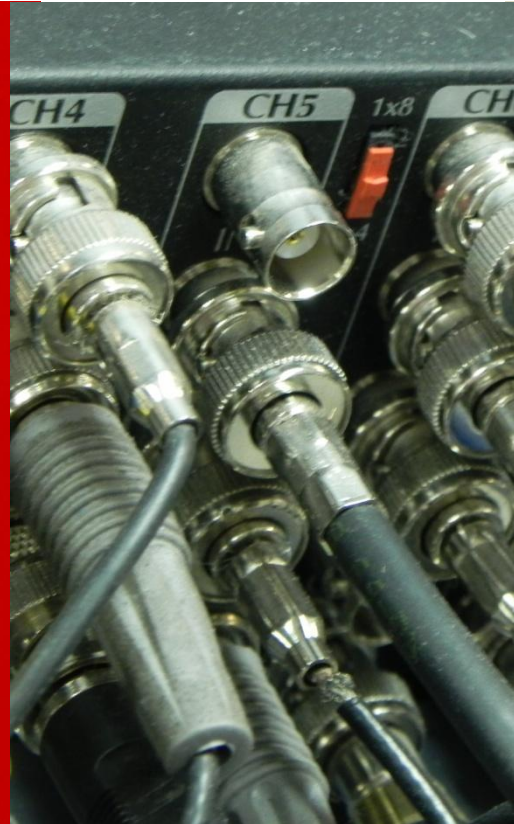
From our Headquarters, with more than 2.000m2 total area, 40% of them used for offices and labs and the rest as warehouse, we manage a stock that reaches 2.000.000€, which allows us to lo cual nos permite cumplir con fulfill our commitment of delivery in less than 48h.



HOMMAX. STYLE

Our style reflects a way of doing things and understanding businesses, not only for those working at HOMMAX but also for those that interact with us.

Every relationship with customers and providers is based in the knowledge of our needs; our philosophy: **BEST TECHNOLOGICAL PARTNER.**



We share with our customers their needs and requirements from the project embryo, being present in its conception and execution, providing high value to the relationship that allows us to establish strong partnerships.

HIKVISION



OPTEX

TBK vision

Meye
MTeYe Security Ltd.



TOTALLY DIFFERENT

www.hommaxistemas.com



FERMAX



TAMRON®

Quality detection system for video surveillance
REDWALL®
Unrivalled performance

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